

NOTES OF MEETING WITH SMALL ORGANISATION PROVIDING DOMICILIARY CARE IN ISLINGTON – 10 DECEMBER 2020

Discussion took place with a small domiciliary care provider in the borough as to the service they provide and how small organisations can be better supported to bid for larger domiciliary care contracts in the borough

During discussion the following main points were made –

- **The organisation employs 75% local residents as carers and many of the carers employed are BAME**
- **To be able to bid for larger contracts local organisations will need support and training – this could involve details of what is involved pre-specification of contract and what is needed to effectively bid**
- **Felt that co-operation and discussion took place and there is a good working relationship with other providers in the borough – it was felt that there is scope to bid for larger contracts which would maximise local employment, provide social value and enable money to be spent in the local economy**
- **The organisation stated that it gets good feedback from clients and the organisation tell carers that they should discuss client's needs with them to ensure that their needs are being met. The organisation has about 150 clients but usually get the clients that the larger organisations do not want and feel it provides excellent value for money**